



ANDREW J. NATALE

SENIOR OF COUNSEL



Hahn Loeser & Parks LLP
200 Public Square, Suite 2800
Cleveland, Ohio 44114

p 216.274.2320 **f** 216.297.4159
e anatale@hahnlaw.com

hahnlaw.com

Andrew J. Natale devotes his practice solely to construction law, where he represents general contractors, design/builders, surety companies, subcontractors, specialty trades, suppliers, manufacturers, developers, lenders, owners, and design professionals in all aspects of construction law, including arbitration, mediation and complex commercial litigation.

Andy has extensive experience with construction-related litigation, mediation, arbitration, claims management and avoidance, insurance coverage, and contract negotiation. His national recognition comes from his experience as an arbitrator and mediator for complex construction disputes.

Andy's significant experience includes representing and counseling clients in construction project risk management and project documentation, claims development and defense, lien and bond claim issues, schedule disputes, extra work and defective work issues, insurance coverage matters, and competitive bid contests.

Andy is a frequent lecturer on a variety of construction law topics, including mechanics' lien and bond law, construction claims and liability theories, project and claim documentation, competitive bidding, schedule issues, alternative dispute resolution, design professional liability, and construction defects.

He is certified by the Associated General Contractors of Ohio and the AGC of America to teach Building Information Modeling (BIM) courses, the Project Manager Development Program, and Risk Management courses. He also participates regularly as a speaker for Lorman Education, NBI, the Construction Employers Association, and on a variety of alternative dispute resolution topics for the American Arbitration Association.

Andy has achieved the highest ranking, Band 1, in the area of Construction from the prestigious *Chambers USA: America's Guide to Leading Lawyers in Business*. He has been named the 2017 Best Lawyers' "Lawyer of the Year" in Construction in Cleveland. Best Lawyers' designates only one lawyer per practice area as Lawyer of the Year in the nation's largest legal markets. He has also been named to the Ohio Super Lawyers list and the International Who's Who in Construction Lawyers. Andy is ranked AV Preeminent Peer Review Rated, the highest ranking, from Martindale-Hubbell.



ANDREW J. NATALE OF COUNSEL

Publications & Speaking Engagements

- Speaker, “Legal Aspects of Construction Law,” American Society of Civil Engineers, Akron-Canton Chapter, November 2018.
- Speaker, “Managing Risk and Protecting Rewards in Design Build Construction,” CEA, June 2018.
- Speaker, “Understanding and Managing Construction Bond and Insurance Risks,” Ohio Asphalt Expo, March 2017.
- Speaker, “Site and Project Safety (Accident Investigation),” CEA Frantz Ward Legal Series, February 2017.
- Speaker, “Prevailing Wage,” CEA Frantz Ward Legal Series, December 2016.
- Speaker, “Contract Termination,” National Business Institute (NBI), December 2016.
- Speaker, “If I Build It, You Will Pay Construction Claims and Coverage Issues,” Cleveland Metropolitan Bar Association 38th Annual Real Estate Law Institute, November 2016
- Author, “Managing Condominium Conversion Risks,” *Properties Magazine*, October 2016.
- Speaker, “Navigating the Claims Process: Presentation Strategies to Improve Success Rates and Control Costs,” OCA, Akron-Canton Chapter Meeting, October 2016.
- Speaker, “BIM Contract Negotiation and Risk Allocation,” The Associated General Contractors of America, Building Information Modeling Education Program, June 2016.
- Speaker, “Protecting the Bottom Line,” Construction Employers Association (CEA), April 2016.
- Speaker, The Hoffman Group, Construction Seminar, March 2016.
- Speaker, “Construction Claim Strategies and Techniques-Identifying and Responding to Claim Triggers,” CEA, March 2016.
- Speaker, “Post Construction Phase/Arbitration: Strategies and Techniques for Managing and Resolving Construction Disputes,” The University of Akron, November 2015.
- Speaker, “Managing Risk in the Design Build Construction Arena,” Ohio Contractors Association of Akron, October 2015.
- Speaker, “Construction Reform,” Cleveland Managers Association of America, 2015.
- Speaker, “Mechanics’ Liens in Ohio,” NBI, 2015.
- Speaker, “Accidents Happen: Jobsite Safety, Accident Investigation and Incident Reporting,” Conway Conference, 2015.
- Speaker, “Understanding and Negotiation Critical Contract Clauses,” Ohio Asphalt Expo, 2015.
- Speaker, “Things Aren’t Always as They Appear,” AGIC Workshop, September 2015.
- Speaker, “Understanding Construction Disputes to Avoid Costly Litigation,” CEA, April 2015.

- Speaker, “Understanding and Negotiating Key Subcontract provisions,” CEA, March 2015.
- Speaker, “Tricks, Traps and Ploys Used in Construction Scheduling in Ohio,” Lorman Education, 2015.
- Speaker, “Keeping Control of Contracts & Reducing Risk,” Lunch and Learn at Air Enterprises, August 2015.
- Speaker, Oswald Education Program, July 2015.
- Speaker, “Lien and Bond Law,” CEA, December 2014.
- Speaker, “Design Build Construction,” CEA, November 2014.

Admissions

- State of Ohio.
- U.S. Courts of Appeals for the Sixth Circuit and Federal; U.S. District Courts for the Northern District of Ohio and Southern District of Ohio.
- AAA Panel of Construction Industry Neutrals, including Large Complex Case Neutrals.

Education

- University of Cincinnati College of Law, J.D., 1989
- University of Dayton, B.A., 1986

Memberships & Affiliations

- American Arbitration Association’s Forum on Construction Industry, Panel Member, Construction Industry Arbitrator, Mediator, 1993-present.
- Construction Employers Association, Member.
- Cleveland Metropolitan Bar Association, Member.
- Ohio Contractors Association, Member.
- Surety Association of Ohio, Member.

Awards & Distinctions

- Distinguished Service Award, Ohio Contractors Association, 2018.
- *Ohio Super Lawyers*®, Construction Litigation, 2004-21; Top 50 Cleveland Super Lawyers, 2021; Top 100 Ohio Super Lawyers, 2021.
- *The Best Lawyers in America*®, Construction Law, 2006-22; Litigation-Construction, 2019-22; Commercial Litigation, 2019-22; Cleveland Lawyer of the Year, Cleveland, Construction, 2012, 2017.
- *ChambersUSA*, Band 1, Construction, 2003-21.
- AV Preeminent®, Martindale-Hubbell.
- *International Who’s Who of Construction Lawyers*.

Community Involvement

- Diocese of Cleveland CYO Athletics, 7th & 8th Grade, Football Coach, 20 years.
- Diocese of Cleveland CYO Hall of Fame, Inductee, 2017.