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BODY:

California, here they come

- Driven to meet client demand on the West Coast, Cleveland law firm **Hahn Loeser & Parks LLP** is opening an office in downtown San Diego, the firm's seventh overall.

Set to open this Thursday, March 1, in One America Plaza, San Diego's tallest building at 497 feet high, the office will be staffed initially with Michael J. Gleason, a Cleveland partner who will be managing partner of the San Diego office, and Nevenka S. Whitworth, a Cleveland paralegal who also moved there.

CEO Larry Oscar said the firm was drawn to San Diego because it has had more than 70 California-related projects and clients in recent years. Plus, the city is a medical, aerospace and defense hub, and **Hahn Loeser** is active in those areas, Mr. Oscar said.

"We're seeing a natural opportunity," he said.

The firm expects to grow the office to three lawyers by the end of the first year, said Steven A. Goldfarb, the co-chairman of the firm's litigation area who will serve as board member liaison for the San Diego office.

The firm has enjoyed a significant amount of work in California, and there's "no reason to think it will stop," said Mr. Goldfarb, who himself has significant client business there.

Hahn Loeser employs 130 lawyers in its offices. In addition to Cleveland, it has offices in Akron, Columbus, Indianapolis, Fort Myers, Fla., and Naples, Fla.

- Michelle Park

Where's the beef? Try a karate school

- You might get a kick, literally, out of the answer to this question:

What do a private residence in Cleveland Heights and a karate school in Mentor have in common?

They will be the pickup points for orders of grass-fed beef sold during a beef sale announced last week by Geauga Family Farms, a cooperative of organic farmers in Geauga County.

Rather than force customers to drive to the farms or their distributor in Parkman, Geauga Family Farms plans to deliver orders on March 10 to the home of Michelle Bandy-Zalatoris, who is a representative for the farms, and on March 24 to Hill's Family Karate, whose owners are friends of the cooperative.

Ms. Bandy-Zalatoris said the beef, produce, eggs, breads and jams that are available from the cooperative's farmers normally are sold during the summer months through a community-supported agriculture program, whereby consumers pay upfront for a share of the farm output. However, during the winter months, her home and the karate school serve as

the link between farm and customer for products such as triple-berry jam and dark amber syrup, as well as - on this occasion - grass-fed beef.

Packages of the latter include steaks, roasts, ground beef and other products and range from \$54 to \$89. To place an order, contact Ms. Bandy-Zalatoris at michellebz@geaugafamilyfarms.org. Orders must be placed by March 1 for pickup in Cleveland Heights and March 15 for pickup in Mentor.

-Mark Dodosh

There's gold in that thar building

- Tremco Inc., a Beachwood-based maker of advanced roofing and construction materials, has invested about \$5.5 million in gold.

That's what the company spent redoing its headquarters over the last couple years, and it was rewarded Feb. 17 when the renovated building achieved a gold "LEED" certification from the U.S. Green Building Council.

LEED stands for Leadership in Energy and Environmental Design. Gold is the council's highest level of certification - and what Tremco was shooting for with its project.

From its green roof that saves energy and also grows herbs for the company cafeteria, to advanced paving systems and weatherproofing, Tremco's new headquarters is a model of efficiency. Perhaps more importantly, though, it's also a showcase for the company's products, many of which were used in the building's renovation.

-Dan Shingler

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